



**JORDAN REAL ESTATE COLLEGE, LTD.**  
**Bruce M. Jordan, "The Industry Tutor"**

## Continuing Education Class Options

- **CREC Mandatory Update:** Every year the Division of Real Estate produces the Annual Commission Update, providing legislative, regulatory and practice highlights impacting on the conduct of the Realtor's practice. DRE requires Realtors to take this class once in each year of their license cycle.
- **Contracts and Consequences:** Practical Skills in Contract Negotiations. While Realtors have already had instruction on the basics of the contract, experience shows that many do not have a good understanding of the subtleties of contract provisions and the impact they have on their clients. Unanticipated impacts on clients result in negative consequences for Realtors that can easily be avoided with proper understanding and practice. This workshop will review select contract areas that consistently offer areas of challenge and equip the Broker with a new level of skill to manage risk and maximize success in closing.
- **Annual "New Contracts":** For many years now, the CREC has made significant changes in the required contract form. Each time, over the past four years, Bruce Jordan has offered an in-depth practical review of those changes for the real estate community.

**See Article in DRE Newsletter, May 2011-- "Education: Now, More Than Ever"**



**Bruce Jordan,**  
*"The Industry Tutor"*

Bruce Jordan brings a unique, blended background to his teaching approach.

- Retired, real estate attorney
- Active mortgage professional
- Regular appointee to Division of Real Estate Task Forces
- Regular instructor of real estate and mortgage professionals



**JORDAN  
 REAL ESTATE  
 COLLEGE, LTD.**

7600 East Orchard Road  
 Suite 320S

Greenwood Village, CO 80111

Tel: 720-242-7675

Fax: 303-694-2137

[jordanrealestatecollege@gmail.com](mailto:jordanrealestatecollege@gmail.com)

**Book the classes your company needs now:**

**THE YEAR IS GOING FAST!**

**JREC, Ltd. is Approved and Regulated by the Colorado Department of Higher Education,  
 Private Occupational School Board**



**JORDAN REAL ESTATE COLLEGE, LTD.**  
**Bruce M. Jordan, "The Industry Tutor"**

**Brand New Continuing Education Class:  
 "A Look Behind the Curtain: CREC Case Studies"**

- Ever wonder just what kinds of professional complaints the Division of Real Estate receives and investigates concerning Realtors?
- Would you like to learn from the mistakes of your colleagues, rather than your own?
- Would you benefit from an inside look at the investigative files of the Division of Real Estate?
- Would you like to save tens of thousands of dollars in lost revenue, legal fees and fines learning what to watch out for, before encountering a problem?

***You Must Attend This Extraordinary Class:***

This is a rare opportunity for real estate brokers to benefit from an up close and personal look into *actual* case studies that will improve their professional competency.



**Bruce Jordan,**  
**"The Industry Tutor"**

Bruce Jordan brings a unique, blended background to his teaching approach.

- Active mortgage professional
- Regular appointee to Division of Real Estate Task Forces
- Regular instructor of real estate and mortgage professionals
- Real Estate Attorney (Admitted to New York Bar)



**JORDAN  
 REAL ESTATE  
 COLLEGE, LTD.**

7600 East Orchard Road  
 Suite 320S

Greenwood Village, CO 80111

Tel: 720-242-7675

Fax: 303-694-2137

[jordanrealestatecollege@gmail.com](mailto:jordanrealestatecollege@gmail.com)

**For More Information, or to Schedule this Unique & Important Class**

**Call: \_\_\_\_\_**

**JREC, Ltd. is Approved and Regulated by the Colorado Department of Higher Education,  
 Private Occupational School Board**